



Position: **Channel Excellence & Development Manager, Africa**

Branch: GE Rosebank (AIC)

Reports to: Indirect Channels and Affordable Care GM

- Ideal candidate is an experienced Sales Professional with an outstanding international commercial background and strong affinity for coaching / teaching.
- Experienced Sales Professional comfortable and confident to lead discussions at channel C-level across technology, clinical, financial and operational areas in a consultative approach bringing insights and new ideas to resolve channel and end-customer issues in complex business environments.

Qualifications:

- Minimum of 10 years of related experience and a Master's degree.



Position: **Channel Leader - Southern Africa**

Branch: GE Rosebank (AIC)

Reports to: Indirect Channels and Affordable Care GM

- This individual will also have prime responsibility for delivering enhancements to business process and tools to drive continuous improvements in productivity, developing matrices, forecasting and reporting to measure the success of our overall channel business
- This role supports the channel strategy for channel effectiveness, competence & reach for HCS portfolio of products by working closely with the key stakeholders in sales and product teams.
- This role will work cross functionally and across groups to drive the channel business processes and improve the channel partner's experience in doing business with GE. The critical role will lead the initiatives which can enable to develop channel partners for the business growth.

Qualifications:

- Minimum of 10 years of related experience and a Master's degree.

To apply for these roles please use the following link - [GE Careers](#)

Alternatively, please contact [Kgomotso.modiba@ge.com](mailto:Kgomotso.modiba@ge.com)