

Medical Sales Technician

A well-established Medical Company is seeking technically minded person with an interest in sales.

Job Summary:

Providing onsite product support to specific customer accounts. This would consist of logistics, deployment, onsite trouble shooting of product, preventative maintenance and software upgrades. You will be involved in the marketing and promoting of the product within assigned territories as well.

Responsibilities:

Product support on site and via phone.
Potential for deployments or PM's to other customers in region at direction of the Manager.
Maintain customer specific information related to service activity.
Monthly reporting (Customer Progress Report).
Secure and maintain test equipment and comply with calibration and rotation schedule.
Escalate customer related issues.
Maintain a weekly call and travel plan schedule.
Travelling throughout assigned territory to meet with existing customers and call on potential clients.
Attend scheduled training for in depth knowledge development of produce and services.
Recommendations and quotes of products that are designed to meet specific customer needs.
Establish long term business relationships that create future sales and referrals.
Other reasonable duties and assignments.

Valid Driver's license and reliable transport is a must.

Salary is dependant on experience.

Closing date: 24 June 2019

Kindly email your application to leon@statmedical.co.za